



**Aric Newhouse**

*Senior Vice President  
Policy and Government Relations*

March 22, 2017

U.S. House of Representatives  
Washington, DC 20515

Dear Representatives:

The National Association of Manufacturers (NAM), the largest manufacturing association in the United States, representing manufacturers in every industrial sector and in all 50 states, urges you to support H.R.1101, Small Business Health Fairness Act, introduced by Representatives Sam Johnson (R-TX) and Tim Walberg (R-MI).

Manufacturers continually rank rising health care and premium costs as a top business challenge. Rising health care costs stand in the way of increasing wages, hiring new employees, purchasing new equipment and making other needed investments that keep manufacturing production competitive. Small businesses in particular are challenged in offering affordable health coverage to employees.

By allowing well-established trade associations to offer affordable health insurance coverage through the Small Business Health Fairness Act, H.R. 1101 would give small manufacturers and other small employers the opportunity to access a broad range of health insurance products for their employees as well as achieve greater efficiencies in managing health benefits.

The NAM's Key Vote Advisory Committee has indicated that votes on H.R. 1101, including procedural motions, may be considered for designation as Key Manufacturing Votes in the 115<sup>th</sup> Congress.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads 'Aric Newhouse'.

Aric Newhouse

Key Manufacturing Vote